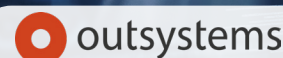




# Adviser Registry & Remuneration (ARR)

**A Competitive Advantage for Insurance Leaders**

Consulting | Strategy | Innovation | Delivery | Support



*A modern Australian Adviser Registry & Remuneration (ARR) solution built on OutSystems low-code platform. Providing a targeted, quick to implement, solution with low operating cost & more efficient operations.*

## **Go to market faster**

The days of waiting 6 months or more to launch new products are finally over. You already know how cutthroat the insurance industry is.

A competitor launches a new product that the market loves, and you can lose clients before you get a chance to respond.

That's because old 'legacy' systems are slow and difficult to change. They're also expensive to run and programming them requires advanced coding skills.

What if there was a better way?

## **We couldn't find it so we built it for you**

In our work with the insurance industry, we realised the days were numbered for existing Adviser Registry & Remuneration solutions. There is much better technology available.

But no one had taken advantage of this and built something specifically for the needs

of the Australian insurance industry. So, we have.

Without going into technical details (that's a separate conversation with your head of IT) we use a new 'minimalist' coding language. It means we can configure a fit for purpose Adviser Registry & Remuneration platform for you in only 3 months.

Your rules and regulations. Your products. A simplified user interface your staff will find as easy to use as an iPhone.

## **What can ARR do?**

The short answer is it will make doing business faster and cheaper. You will be able to quickly adapt to market changes and keep a step ahead of your competition. You will also have an excellent view of your licensee and adviser hierarchies, commission settlement processing, commission calculations & reporting on a single screen.

- ✓ Settlements Processing
- ✓ Commissions Calculation Engine
- ✓ Registry Management
- ✓ Interface with Key Systems
- ✓ Transaction & Statistic Reporting

## Advisor REM Portal Overview

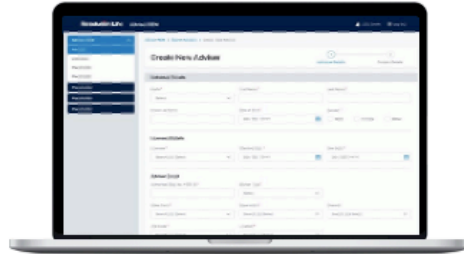
### Functions

Adviser and Licensee Registry  
 Suspension & Terminations  
 Commission Calculation Engine  
 Agency Transfers  
 Commission adjustments  
 Settlement Processing  
 Audit Trail

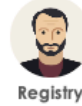
### Integrations

PAS Transactions  
 Policy Admin Systems  
 Finance Functions  
 General Ledger Money In/Out Fin. Recon System  
 Commission statements  
 Outbound Correspondence Enterprise Document Mgt  
 Registry & Commission Data  
 Enterprise Data Warehouse Master Data Mgt  
 Data Syndication  
 CRM, Adviser Portal

Processing transactions from PAS systems  
 Syndication of registry to PAS systems  
 Commission Settlements



### Roles



Registry



Remuneration



Read only



Super Admin



System Admin

### Teams & Access

**Registry team**  
 Ability to edit registry functions,  
 View remuneration details  
 Location specific (AU/NZ/All)

**Remuneration team**  
 Ability to create/edit commissions  
 View registry details  
 Location specific (AU/NZ/All)  
 Assigned delegation of authority

**Various teams**  
 Read only view access

**Super Admins**  
 Inherits All above + Additional permissions

**Tech Support**  
 System Administration Functions

## Key Benefits

- ✓ Speed to Market: faster delivery of new products & updates leveraging re-usable IP, assets and accelerators
- ✓ Modern Application on low-code platform providing low operating cost, more efficient operations
- ✓ Better Employee Experience from modern design
- ✓ The platform specifically addresses your business challenges & operating needs with low cost and implementation overheads
- ✓ Only pay for functions you need to operate your business.

## Your next steps

If you know that your legacy commission and adviser registry systems are holding you back and costing too much, then it's time to talk to us about ARR.

## You're dealing with the best

DB Results is Australia's own leader in digital business and technology consulting. We have deep experience in digital transformation strategy for the insurance industry.

At DB Results we don't focus on technology. Instead, we focus on the measurable results it can bring to your business. We don't rest until every dollar invested brings many more back to your bottom line.

In an era where 60% of digital transformation projects fail, we are proud to have a 100% success rate for our clients.

## Our Australian Office Locations

MELBOURNE (HQ)  
 Level 1, 303 Collins  
 Street  
 Melbourne VIC 3000  
 +61 3 8630 0000

SYDNEY  
 Level 5, 36 Grosvenor  
 Street  
 Sydney NSW 2000  
 +61 1300 130 838

CANBERRA  
 490 Northbourne  
 Avenue  
 Dickson ACT 2602  
 +61 2 6103 0951

BRISBANE  
 76-84 Brunswick Street  
 Fortitude Valley QLD  
 4006  
 +61 427 779 923

Email: [info@dbresults.com.au](mailto:info@dbresults.com.au)